



NORTHERN
ARIZONA
UNIVERSITY

May 2, 2012

To Whom It May Concern

Northern Arizona University (NAU) has provided this *Letter of Reference* on behalf of Copperstate Fire Protection who was recently selected under RFP #P12GB002 to provide Fire Alarm Inspection and Testing services at the NAU campus in Flagstaff, Arizona.

Copperstate Fire Protection has designed, installed and certified Notifier Fire Alarm systems at NAU and has demonstrated the required technical knowledge to support these fire alarm systems with qualified personnel who have Notifier and/or NICET certifications. These installations have met the quality of workmanship expected at NAU and projects were completed in a timely manner and in compliance with NAU Technical Standards.

In January 2012 Copperstate Fire Protection participated in responding to the NAU RFP #P12GB002 to provide Fire Alarm Inspection and Testing services for NAU. This RFP was a significant milestone for NAU Fire Life Safety Operations as we were looking for a quality service organization that had the required technical knowledge and manufacture support of the various fire alarm systems installed in more than 100 buildings on our campus.

The proposal submitted by Copperstate Fire Protection was unanimously selected by the Evaluation Committee based upon their *Qualifications, Experience, Project Resources and Technical Offer*. Within the Technical Offer, Copperstate Fire Protection provided NAU with the application of **BuildingReports** which is an online recordkeeping and reporting system utilizing bar code-based software to provide the NAU Fire Life Safety Operations with extensive system information, inventory and inspection reports which exceed industry standards.

Please do not hesitate to contact me directly for any additional information you may require about Copperstate Fire Protection.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeff Young".

Jeff Young
NAU Fire Marshall
(928) 523-1873